

Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017

[For meaning of abbreviations and symbols, see introductory text.]

| Item | 2022 | Percent of total in 2022 | 2017 |
|---|-------------------|--------------------------|-----------|
| MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD | | | |
| Total sales | farms 24,266 | 100.0 | 27,048 |
| | \$1,000 4,544,537 | 100.0 | 3,520,623 |
| Average per farm | dollars 187,280 | (X) | 130,162 |
| By value of sales: | | | |
| Less than \$1,000 | farms 6,759 | 27.9 | 8,161 |
| | \$1,000 402 | (Z) | 904 |
| \$1,000 to \$2,499 | farms 1,591 | 6.6 | 1,801 |
| | \$1,000 2,614 | 0.1 | 2,943 |
| \$2,500 to \$4,999 | farms 1,412 | 5.8 | 1,711 |
| | \$1,000 5,035 | 0.1 | 6,163 |
| \$5,000 to \$9,999 | farms 1,746 | 7.2 | 1,967 |
| | \$1,000 12,383 | 0.3 | 13,976 |
| \$10,000 to \$19,999 | farms 1,591 | 6.6 | 1,599 |
| | \$1,000 22,206 | 0.5 | 22,634 |
| \$20,000 to \$24,999 | farms 688 | 2.8 | 636 |
| | \$1,000 15,104 | 0.3 | 13,923 |
| \$25,000 to \$39,999 | farms 1,165 | 4.8 | 1,469 |
| | \$1,000 37,182 | 0.8 | 46,391 |
| \$40,000 to \$49,999 | farms 535 | 2.2 | 669 |
| | \$1,000 23,764 | 0.5 | 29,554 |
| \$50,000 to \$99,999 | farms 1,913 | 7.9 | 2,119 |
| | \$1,000 138,363 | 3.0 | 152,020 |
| \$100,000 to \$249,999 | farms 2,517 | 10.4 | 2,983 |
| | \$1,000 413,242 | 9.1 | 486,582 |
| \$250,000 to \$499,999 | farms 2,048 | 8.4 | 2,103 |
| | \$1,000 731,563 | 16.1 | 726,651 |
| \$500,000 to \$999,999 | farms 1,383 | 5.7 | 1,236 |
| | \$1,000 966,326 | 21.3 | 819,112 |
| \$1,000,000 or more | farms 918 | 3.8 | 594 |
| | \$1,000 2,176,353 | 47.9 | 1,199,770 |
| \$1,000,000 to \$2,499,999 | farms 671 | 2.8 | 468 |
| | \$1,000 996,571 | 21.9 | 653,929 |
| \$2,500,000 to \$4,999,999 | farms 163 | 0.7 | 95 |
| | \$1,000 553,326 | 12.2 | 322,719 |
| \$5,000,000 or more | farms 84 | 0.3 | 31 |
| | \$1,000 626,455 | 13.8 | 223,123 |
| Value of sales by commodity or commodity group: | | | |
| Crops, including nursery and greenhouse crops | farms 10,822 | 44.6 | 11,813 |
| | \$1,000 2,483,456 | 54.6 | 1,585,015 |
| Grains, oilseeds, dry beans, and dry peas | farms 4,590 | 18.9 | 4,942 |
| | \$1,000 1,952,925 | 43.0 | 1,169,777 |
| Corn | farms 457 | 1.9 | 542 |
| | \$1,000 94,102 | 2.1 | 54,746 |
| Wheat | farms 3,898 | 16.1 | 4,140 |
| | \$1,000 1,248,771 | 27.5 | 694,089 |
| Soybeans | farms 64 | 0.3 | 80 |
| | \$1,000 6,017 | 0.1 | 3,505 |
| Sorghum | farms 8 | (Z) | 7 |
| | \$1,000 121 | (Z) | 61 |
| Barley | farms 1,510 | 6.2 | 1,410 |
| | \$1,000 204,171 | 4.5 | 132,446 |
| Rice | farms - | - | - |
| | \$1,000 - | - | - |
| Other grains, oilseeds, dry beans, and dry peas | farms 1,698 | 7.0 | 1,953 |
| | \$1,000 399,744 | 8.8 | 284,930 |
| Tobacco | farms - | - | - |
| | \$1,000 - | - | - |
| Cotton and cottonseed | farms - | - | - |
| | \$1,000 - | - | - |
| Vegetables, melons, potatoes, and sweet potatoes | farms 423 | 1.7 | 386 |
| | \$1,000 81,850 | 1.8 | 47,469 |
| Fruits, tree nuts, and berries | farms 483 | 2.0 | 447 |
| | \$1,000 6,948 | 0.2 | 4,578 |
| Fruits and tree nuts | farms 426 | 1.8 | 404 |
| | \$1,000 6,339 | 0.1 | 4,415 |
| Berries | farms 126 | 0.5 | 123 |
| | \$1,000 609 | (Z) | 163 |
| Nursery, greenhouse, floriculture, and sod | farms 381 | 1.6 | 355 |
| | \$1,000 46,357 | 1.0 | 29,779 |
| Cultivated Christmas trees and short rotation woody crops | farms 43 | 0.2 | 32 |
| | \$1,000 222 | (Z) | 178 |
| Cultivated Christmas trees | farms 39 | 0.2 | 32 |
| | \$1,000 216 | (Z) | 177 |
| Short rotation woody crops | farms 4 | (Z) | 1 |
| | \$1,000 6 | (Z) | (D) |
| Other crops and hay | farms 6,657 | 27.4 | 7,749 |
| | \$1,000 395,154 | 8.7 | 333,234 |
| Maple syrup | farms - | - | - |
| | \$1,000 - | - | - |
| Livestock, poultry, and their products | farms 11,368 | 46.8 | 13,510 |
| | \$1,000 2,061,081 | 45.4 | 1,935,608 |
| Poultry and eggs | farms 1,214 | 5.0 | 1,208 |
| | \$1,000 43,588 | 1.0 | 23,239 |
| Cattle and calves | farms 8,899 | 36.7 | 10,816 |
| | \$1,000 1,756,421 | 38.6 | 1,715,741 |

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Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017 (continued)

[For meaning of abbreviations and symbols, see introductory text.]

| Item | 2022 | Percent of total in 2022 | 2017 |
|---|-----------------|--------------------------|--------|
| MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD - Con. | | | |
| Total sales - Con. | | | |
| Value of sales by commodity or commodity group: - Con. | | | |
| Livestock, poultry, and their products - Con. | | | |
| Milk from cows | farms 69 | 0.3 | 77 |
| | \$1,000 54,100 | 1.2 | 45,428 |
| Hogs and pigs | farms 403 | 1.7 | 542 |
| | \$1,000 98,586 | 2.2 | 59,728 |
| Sheep, goats, wool, mohair, and milk | farms 1,198 | 4.9 | 1,507 |
| | \$1,000 36,852 | 0.8 | 34,012 |
| Horses, ponies, mules, burros, and donkeys | farms 1,590 | 6.6 | 1,680 |
| | \$1,000 28,097 | 0.6 | 18,544 |
| Aquaculture | farms 27 | 0.1 | 25 |
| | \$1,000 5,208 | 0.1 | 3,128 |
| Other animals and other animal products (see text) | farms 556 | 2.3 | 591 |
| | \$1,000 38,229 | 0.8 | 35,788 |
| LANDLORD'S SHARE OF TOTAL SALES | | | |
| Value of landlord's share of total sales | farms 1,500 | 6.2 | 1,743 |
| | \$1,000 106,110 | 2.3 | 71,908 |
| FOOD MARKETING PRACTICES | | | |
| Value of food sold directly to consumers | farms 931 | 3.8 | 1,154 |
| | \$1,000 15,732 | 0.3 | 9,797 |
| Average per farm | dollars 16,898 | (X) | 8,490 |
| By value of sales: | | | |
| \$1 to \$499 | farms 197 | 0.8 | 244 |
| | \$1,000 43 | (Z) | 55 |
| \$500 to \$999 | farms 80 | 0.3 | 151 |
| | \$1,000 52 | (Z) | 102 |
| \$1,000 to \$4,999 | farms 356 | 1.5 | 445 |
| | \$1,000 828 | (Z) | 995 |
| \$5,000 to \$9,999 | farms 111 | 0.5 | 140 |
| | \$1,000 726 | (Z) | 949 |
| \$10,000 to \$24,999 | farms 84 | 0.3 | 101 |
| | \$1,000 1,320 | (Z) | 1,543 |
| \$25,000 to \$49,999 | farms 40 | 0.2 | 40 |
| | \$1,000 1,339 | (Z) | 1,319 |
| \$50,000 or more | farms 63 | 0.3 | 33 |
| | \$1,000 11,424 | 0.3 | 4,834 |
| Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products | farms 556 | 2.3 | 286 |
| | \$1,000 43,888 | 1.0 | 9,206 |
| Average per farm | dollars 78,935 | (X) | 32,190 |
| By value of sales: | | | |
| \$1 to \$499 | farms 73 | 0.3 | 60 |
| | \$1,000 16 | (Z) | 13 |
| \$500 to \$999 | farms 31 | 0.1 | 44 |
| | \$1,000 22 | (Z) | 29 |
| \$1,000 to \$4,999 | farms 130 | 0.5 | 75 |
| | \$1,000 324 | (Z) | 193 |
| \$5,000 to \$9,999 | farms 72 | 0.3 | 23 |
| | \$1,000 503 | (Z) | 158 |
| \$10,000 to \$24,999 | farms 84 | 0.3 | 16 |
| | \$1,000 1,387 | (Z) | 245 |
| \$25,000 to \$49,999 | farms 46 | 0.2 | 30 |
| | \$1,000 1,642 | (Z) | 1,093 |
| \$50,000 or more | farms 120 | 0.5 | 38 |
| | \$1,000 39,994 | 0.9 | 7,476 |
| VALUE-ADDED PRODUCTS SOLD | | | |
| Value of processed or value-added agricultural products sold | farms 375 | 1.5 | 292 |
| | \$1,000 16,301 | 0.4 | 9,165 |
| Average per farm | dollars 43,468 | (X) | 31,386 |
| By value of sales: | | | |
| \$1 to \$499 | farms 64 | 0.3 | 63 |
| | \$1,000 11 | (Z) | 11 |
| \$500 to \$999 | farms 30 | 0.1 | 38 |
| | \$1,000 20 | (Z) | 26 |
| \$1,000 to \$4,999 | farms 119 | 0.5 | 102 |
| | \$1,000 278 | (Z) | 253 |
| \$5,000 to \$9,999 | farms 51 | 0.2 | 19 |
| | \$1,000 348 | (Z) | 127 |
| \$10,000 to \$24,999 | farms 42 | 0.2 | 22 |
| | \$1,000 622 | (Z) | 292 |
| \$25,000 to \$49,999 | farms 21 | 0.1 | 11 |
| | \$1,000 687 | (Z) | 382 |
| \$50,000 or more | farms 48 | 0.2 | 37 |
| | \$1,000 14,335 | 0.3 | 8,075 |