

**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017**

[For meaning of abbreviations and symbols, see introductory text.]

| Item  |               | 2022                           | Percent of total in 2022 | 2017                          |
|---|---------------|--------------------------------|--------------------------|-------------------------------|
| <b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD</b>               |               |                                |                          |                               |
| Total sales .....   | farms \$1,000 | 17,386<br>2,341,598<br>134,683 | 100.0<br>100.0<br>(X)    | 18,409<br>1,838,610<br>99,876 |
| Average per farm .....  |               |                                |                          |                               |
| By value of sales:  |               |                                |                          |                               |
| Less than \$1,000 .....   | farms \$1,000 | 5,295<br>510<br>(Z)            | 30.5<br>0.5<br>(Z)       | 5,967<br>1,071                |
| \$1,000 to \$2,499 .....  | farms \$1,000 | 2,032<br>3,313<br>1,669        | 11.7<br>0.1<br>9.6       | 2,055<br>3,351<br>1,975       |
| \$2,500 to \$4,999 .....  | farms \$1,000 | 5,977<br>2,097                 | 9.6<br>12.1              | 7,008<br>2,144                |
| \$5,000 to \$9,999 .....  | farms \$1,000 | 14,829<br>1,630                | 0.6<br>9.4               | 15,175<br>1,695               |
| \$10,000 to \$19,999 .....                                      | farms \$1,000 | 22,929                         | 1.0                      | 23,686                        |
| \$20,000 to \$24,999 .....                                      | farms \$1,000 | 497<br>11,002                  | 2.9<br>0.5               | 462<br>10,267                 |
| \$25,000 to \$39,999 .....                                      | farms \$1,000 | 919<br>29,277                  | 5.3<br>1.3               | 852<br>26,784                 |
| \$40,000 to \$49,999 .....                                      | farms \$1,000 | 405<br>17,941                  | 2.3<br>0.8               | 353<br>15,662                 |
| \$50,000 to \$99,999 .....                                      | farms \$1,000 | 936<br>65,643                  | 5.4<br>2.8               | 988<br>70,312                 |
| \$100,000 to \$249,999 .....                                    | farms \$1,000 | 827<br>130,307                 | 4.8<br>5.6               | 857<br>135,850                |
| \$250,000 to \$499,999 .....                                    | farms \$1,000 | 429<br>150,266                 | 2.5<br>6.4               | 492<br>169,736                |
| \$500,000 to \$999,999 .....                                    | farms \$1,000 | 299<br>210,420                 | 1.7<br>9.0               | 295<br>202,257                |
| \$1,000,000 or more .....                                       | farms \$1,000 | 351<br>1,679,185               | 2.0<br>71.7              | 274<br>1,157,451              |
| \$1,000,000 to \$2,499,999 .....                                | farms \$1,000 | 212<br>317,797                 | 1.2<br>13.6              | 169<br>245,269                |
| \$2,500,000 to \$4,999,999 .....                                | farms \$1,000 | 73<br>271,552                  | 0.4<br>11.6              | 58<br>202,154                 |
| \$5,000,000 or more .....                                       | farms \$1,000 | 66<br>1,089,836                | 0.4<br>46.5              | 47<br>710,028                 |
| Value of sales by commodity or commodity group:                 |               |                                |                          |                               |
| Crops, including nursery and greenhouse crops .....             | farms \$1,000 | 7,265<br>717,816               | 41.8<br>30.7             | 8,326<br>560,956              |
| Grains, oilseeds, dry beans, and dry peas .....                 | farms \$1,000 | 929<br>106,347                 | 5.3<br>4.5               | 1,460<br>92,314               |
| Corn .....  | farms \$1,000 | 457<br>59,552                  | 2.6<br>2.5               | 723<br>54,725                 |
| Wheat .....   | farms \$1,000 | 395<br>37,056                  | 2.3<br>1.6               | 609<br>29,549                 |
| Soybeans .....  | farms \$1,000 | 1<br>(D)                       | (Z)<br>(D)               | 3<br>58                       |
| Sorghum .....   | farms \$1,000 | 18<br>(D)                      | 0.1<br>(D)               | 8<br>28                       |
| Barley .....  | farms \$1,000 | 199<br>5,698                   | 1.1<br>0.2               | 365<br>4,233                  |
| Rice .....  | farms \$1,000 | -<br>-                         | -<br>-                   | -<br>-                        |
| Other grains, oilseeds, dry beans, and dry peas .....           | farms \$1,000 | 137<br>3,780                   | 0.8<br>0.2               | 208<br>3,721                  |
| Tobacco .....   | farms \$1,000 | -<br>-                         | -<br>-                   | -<br>-                        |
| Cotton and cottonseed .....                                     | farms \$1,000 | -<br>-                         | -<br>-                   | -<br>-                        |
| Vegetables, melons, potatoes, and sweet potatoes .....          | farms \$1,000 | 778<br>50,234                  | 4.5<br>2.1               | 681<br>29,791                 |
| Fruits, tree nuts, and berries .....                            | farms \$1,000 | 647<br>33,394                  | 3.7<br>1.4               | 608<br>26,290                 |
| Fruits and tree nuts .....                                      | farms \$1,000 | 586<br>31,633                  | 3.4<br>1.4               | 555<br>25,816                 |
| Berries .....   | farms \$1,000 | 188<br>1,762                   | 1.1<br>0.1               | 158<br>474                    |
| Nursery, greenhouse, floriculture, and sod .....                | farms \$1,000 | 379<br>160,990                 | 2.2<br>6.9               | 265<br>136,974                |
| Cultivated Christmas trees and short rotation woody crops ..... | farms \$1,000 | 23<br>82<br>(Z)                | 0.1<br>0.1<br>(Z)        | 29<br>95<br>24                |
| Cultivated Christmas trees .....                                | farms \$1,000 | 23<br>82<br>(Z)                | 0.1<br>0.1<br>(Z)        | 24<br>80                      |
| Short rotation woody crops .....                                | farms \$1,000 | -<br>-                         | -<br>-                   | 7<br>15                       |
| Other crops and hay .....                                       | farms \$1,000 | 5,692<br>366,768               | 32.7<br>15.7             | 6,851<br>275,493              |
| Maple syrup .....   | farms \$1,000 | -<br>-                         | -<br>-                   | -<br>-                        |
| Livestock, poultry, and their products .....                    | farms \$1,000 | 8,704<br>1,623,782             | 50.1<br>69.3             | 9,728<br>1,277,653            |
| Poultry and eggs .....  | farms \$1,000 | 1,472<br>260,197               | 8.5<br>11.1              | 1,264<br>207,065              |
| Cattle and calves .....   | farms \$1,000 | 5,466<br>427,502               | 31.4<br>18.3             | 6,333<br>377,979              |

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**Table 2. Market Value of Agricultural Products Sold Including Landlord's Share, Food Marketing Practices, and Value-Added Products: 2022 and 2017 (continued)**

[For meaning of abbreviations and symbols, see introductory text.]

| Item  | 2022             | Percent of total in 2022 | 2017        |
|---|------------------|--------------------------|-------------|
| <b>MARKET VALUE OF AGRICULTURAL PRODUCTS SOLD - Con.</b>  |                  |                          |             |
| Total sales - Con.  |                  |                          |             |
| Value of sales by commodity or commodity group: - Con.  |                  |                          |             |
| Livestock, poultry, and their products - Con.   |                  |                          |             |
| Milk from cows .....  | farms<br>\$1,000 | 159<br>529,731           | 0.9<br>22.6 |
| Hogs and pigs .....   | farms<br>\$1,000 | 610                      | 3.5         |
| Sheep, goats, wool, mohair, and milk .....  | farms<br>\$1,000 | 309,164                  | 13.2        |
| Horses, ponies, mules, burros, and donkeys .....  | farms<br>\$1,000 | 1,675                    | 9.6         |
| Aquaculture .....   | farms<br>\$1,000 | 41,703                   | 1.8         |
| Other animals and other animal products (see text) .....  | farms<br>\$1,000 | 1,124                    | 6.5         |
|   |                  | 21,458                   | 0.9         |
|   |                  | 24                       | 0.1         |
|   |                  | 10,579                   | 0.5         |
| Other agricultural products .....   | \$1,000          |                          |             |
|   |                  | 694                      | 4.0         |
|   |                  | 23,450                   | 1.0         |
|   |                  |                          |             |
|   |                  |                          |             |
| <b>LANDLORD'S SHARE OF TOTAL SALES</b>  |                  |                          |             |
| Value of landlord's share of total sales .....  | farms<br>\$1,000 | 231<br>8,767             | 1.3<br>0.4  |
| <b>FOOD MARKETING PRACTICES</b>   |                  |                          |             |
| Value of food sold directly to consumers .....  | farms<br>\$1,000 | 1,133<br>15,306          | 6.5<br>0.7  |
| Average per farm .....  | dollars          | 13,509                   | (X)         |
| By value of sales:  |                  |                          |             |
| \$1 to \$499 .....  | farms<br>\$1,000 | 228<br>44                | 1.3<br>(Z)  |
| \$500 to \$999 .....  | farms<br>\$1,000 | 155<br>97                | 0.9<br>(Z)  |
| \$1,000 to \$4,999 .....  | farms<br>\$1,000 | 405<br>922               | 2.3<br>(Z)  |
| \$5,000 to \$9,999 .....  | farms<br>\$1,000 | 144<br>995               | 0.8<br>(Z)  |
| \$10,000 to \$24,999 .....  | farms<br>\$1,000 | 104<br>1,539             | 0.6<br>0.1  |
|   |                  |                          |             |
| \$25,000 to \$49,999 .....  | farms<br>\$1,000 | 33<br>1,236              | 0.2<br>0.1  |
| \$50,000 or more .....  | farms<br>\$1,000 | 64<br>10,473             | 0.4<br>0.4  |
| Value of food sold directly to retail markets, institutions, and food hubs for local or regionally branded products ..... | farms<br>\$1,000 | 486<br>32,490            | 2.8<br>1.4  |
| Average per farm .....  | dollars          | 66,852                   | (X)         |
| By value of sales:  |                  |                          |             |
| \$1 to \$499 .....  | farms<br>\$1,000 | 34<br>8                  | 0.2<br>(Z)  |
| \$500 to \$999 .....  | farms<br>\$1,000 | 41<br>31                 | 0.2<br>(Z)  |
| \$1,000 to \$4,999 .....  | farms<br>\$1,000 | 145<br>359               | 0.8<br>(Z)  |
| \$5,000 to \$9,999 .....  | farms<br>\$1,000 | 59<br>394                | 0.3<br>(Z)  |
| \$10,000 to \$24,999 .....  | farms<br>\$1,000 | 78<br>1,283              | 0.4<br>0.1  |
|   |                  |                          |             |
| \$25,000 to \$49,999 .....  | farms<br>\$1,000 | 47<br>1,459              | 0.3<br>0.1  |
| \$50,000 or more .....  | farms<br>\$1,000 | 82<br>28,957             | 0.5<br>1.2  |
| <b>VALUE-ADDED PRODUCTS SOLD</b>  |                  |                          |             |
| Value of processed or value-added agricultural products sold .....  | farms<br>\$1,000 | 292<br>6,545             | 1.7<br>0.3  |
| Average per farm .....  | dollars          | 22,413                   | (X)         |
| By value of sales:  |                  |                          |             |
| \$1 to \$499 .....  | farms<br>\$1,000 | 84<br>17                 | 0.5<br>(Z)  |
| \$500 to \$999 .....  | farms<br>\$1,000 | 18<br>12                 | 0.1<br>(Z)  |
| \$1,000 to \$4,999 .....  | farms<br>\$1,000 | 80<br>160                | 0.5<br>(Z)  |
| \$5,000 to \$9,999 .....  | farms<br>\$1,000 | 23<br>140                | 0.1<br>(Z)  |
| \$10,000 to \$24,999 .....  | farms<br>\$1,000 | 41<br>616                | 0.2<br>(Z)  |
|   |                  |                          |             |
| \$25,000 to \$49,999 .....  | farms<br>\$1,000 | 19<br>695                | 0.1<br>(Z)  |
| \$50,000 or more .....  | farms<br>\$1,000 | 27<br>4,905              | 0.2<br>0.2  |